



Dr. Vaibhav Nagpal

Vice-President, Chief Commercial Officer – Asia

Dr. Vaibhav Nagpal is the Vice President and Chief Commercial Officer for Asia at Novus International, Inc. He is responsible for aligning corporate and regional strategies throughout Northeast, Southeast and South-Central Asia. He leads the development of sales strategies, growth of existing and development of new markets while strengthening Novus's position as a market leader throughout Asia. He is directly responsible for the regional supply chain as well as sales, technical and marketing organizations.

Dr. Nagpal joined Novus in September 2007 to launch Feed Quality products and provide technical services in the South Asia and South East Asia Pacific region. In 2009, he moved to establish a Novus subsidiary and team in India, and a year later he was promoted to lead the Novus South Asia business. In 2012, he was promoted to the position of Area General Manager, South Asia and South East Asia Pacific, where he was responsible for managing all business activities in South Asia and South East Asia Pacific region. He was promoted to the role of Sr. Director, Global Product Development in July 2015 where he was responsible for achieving short- and long-term business plans and growing revenues and profit for the Specialty Livestock Business globally.

Dr. Nagpal began his career in animal health and nutrition in 1997. He has vast experience in both commercial and technical aspects of animal production. His career has taken him to travel extensively all over Asia to understand customer needs and provide solutions, which gave him the foundation to apply those skills globally in his current role.

Dr. Nagpal received his degree in Veterinary Sciences in 1993 from Haryana Agricultural University located in Hisar, India. He then earned his Master's in Veterinary Sciences in Microbiology, with a Specialization in Virology, from Indian Veterinary Research Institute, Izatnagar, India, in 1996.